



Rabobank Key Account Services

Your Strategic Specialist for Large Deposits.

Our Story: Bringing Town and Country Together

The seeds of Rabobank were sown by farmers in the Netherlands in 1898. They set up a banking cooperative, to help farmers support each other in business and make sure that rural communities were treated fairly when it came to getting the finances they needed. Growing and strengthening communities is at the heart of Rabobank. That's why we say 'Growing a better New Zealand together.'



Who is Rabobank?



Rabobank New Zealand Limited is a part of the international Rabobank Group



Globally, the Rabobank Group has approximately 8.4 million clients in 38 countries



Founded 120 years ago as a cooperative structure, by farmers for farmers



The world's leading specialist food and agribusiness bank



A network of 32 offices throughout New Zealand

Why choose Rabobank Key Account Services?

- Competitive rates tailored to your needs
- Strategic banking solutions built on trust and performance
- Seamless handling of complex transactions
- Dedicated support from our deposit specialists.

Our Products



Call Deposits

Enjoy flexibility with Rabobank Call Deposits – access your funds when you need them, while earning competitive interest every day.

- Earn competitive rates with interest calculated daily
- Enjoy same-day access to your funds
- Maximise growth with interest credited monthly
- Benefit from a tiered interest rate structure designed to reward higher balances
- Designed for balances of \$1,000 and above.



Term Deposits

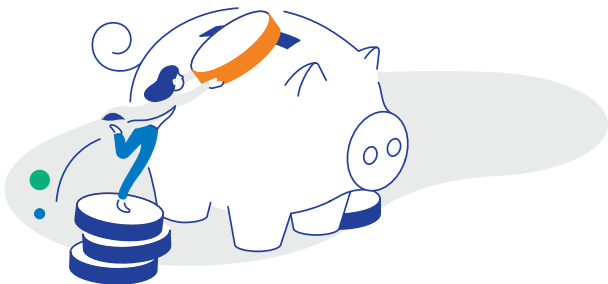
Lock in certainty with Rabobank Term Deposits – secure your savings with fixed rates and terms that suit your goals.

- Secure a fixed interest rate for a term of your choice – from 1 month to 5 years
- Choose how you receive interest: paid at maturity for terms of 1 month to 364 days, or at intervals you select for 1–5 year terms to suit your cash flow needs
- Plan ahead with automatic reinvestment options at maturity for seamless forward planning
- Designed for balances of \$5 million and above.

Terms, conditions and eligibility criteria apply. See General Terms and Conditions for Accounts and Terms and Conditions for Rabobank Deposits for further information.

Your Strategic Specialist for Large Deposits

Rabobank's Key Account Services team specializes in managing high-value relationships with tailored deposit solutions for a range of different clients.



Contact



If you'd like us to open an account with us, get in touch with our Key Account Services team available from 9:00am – 5:00pm Monday to Friday.

Phone [0800 564 672](tel:0800564672)
Email nzkeyaccounts@rabobank.com



CUSTOMER SATISFACTION AWARDS

RABOBANK

BANK OF THE YEAR
NEW ZEALAND

2025



ROY MORGAN

Product Comparison

	ROS Rabobank Online Savings – Self Managed Digital Channel	KAS Key Account Services – Relationship Managed
Customer	Individuals, Companies, Sole Traders, Partnerships	Large entities (Businesses, Trusts, Local Government etc.)
Onboard, service and products	- Rabobank Online Savings Account opening and management of Accounts via Online and Mobile App - Digital self-help service - Call and Term Deposits - No minimum initial deposit is required to open a RaboSaver, PurposeSaver, or PremiumSaver account - A minimum of \$1,000 is required to open a Term Deposit, with no ongoing minimum balance	- Account opening, to the ongoing day-to-day management of business and government banking - Relationship managed through KAS (Key Account Services) - Seamless handling of complex savings transactions - Call and Term Deposits - A \$1,000 minimum deposit is required to open a Call Deposit Account - Term Deposits are available for balances of \$5 million or greater
Pricing	Current rates are available on our website	- Competitive rates, tailored for needs - Rate negotiated for large value deposits/balances
For more information, visit our Key Account Services website below: www.rabobank.co.nz/key-account-services		



OUR CLIENT CASE STUDY:
Oakley's Premium Fresh Vegetables



Based in Southbridge, 60km south of Christchurch, Oakley's Premium Fresh Vegetables is a leading, vertically integrated farming business and a long standing, proud client of Rabobank. The operation grows a wide range of premium produce including potatoes, beetroot, broccoli, pumpkin, and other arable crops such as grass and oats.

Established in 1999 by fifth generation farmer Robin Oakley, the business is deeply rooted in rural Canterbury. Inspired by generations of growers before him, Robin has built Oakley's into a nationally respected operation that grows, harvests, and packs vegetables year round for both domestic and international markets. While most production takes place in Southbridge, the business also farms in Hororata and Amberley. Full control of the production process enables complete traceability, robust food safety systems, and uncompromising quality assurance.

As a Rabobank client, Oakley's shares a strong alignment with the bank's values around sustainability,

innovation, and long term land stewardship. In recent years, Robin has led significant initiatives to reduce and manage greenhouse gas emissions, minimise nitrogen leaching, and improve soil health. This includes participation in the Sustainable Vegetable Systems project and major investment in on farm renewable energy. In 2022, Oakley's installed 564 solar panels at its post harvest facility, with the 390 watt system now supplying approximately 40% of the site's annual energy requirements.

Oakley's commitment to environmental leadership has been widely recognised, with the business awarded multiple honours including three Farm Environment Awards and the 2022 Horticulture New Zealand Environmental Award.

Beyond the farm gate, Oakley's places strong emphasis on community engagement and support. The business proudly sponsors local sports teams, individuals, and charities across the Ellesmere area. Reflecting Oakley's close relationship with Rabobank, Robin Oakley also serves as Chair of Rabobank's Upper South Island Client Council. In this role, he has played a key part in shaping regional and national agri education initiatives, including the Farm2Future agri careers programme and the Grow agri focused board game.

Rabo Community Fund and Rabo Client Councils

Rabobank's Client Councils – operating across four agricultural regions of New Zealand – are groups of farming clients who work with the bank to address key industry and community challenges. They are intrinsically linked to Rabobank's cooperative culture and are strategically important to our progress. Initiatives developed by the councils are funded by the Rabo Community Fund, established in 2021 to support the vibrancy of rural communities across New Zealand. Backed by an annual contribution from the Rabobank Group, the fund helps us deliver meaningful initiatives in partnership with our Client Councils and other partners.

Key initiatives supported by the Rabo Community Fund:



Growing Future Farmers is a Client Council initiative with a mission to nurture quality young people into the agribusiness sector. The two year on-farm programme provides students with practical training, mentoring and education to prepare for employment.



Surfing for Farmers is a wellbeing initiative, encouraging farmers to get off the farm and into the surf one night a week. Rabobank has been involved with Surfing for Farmers since 2018 and continue to play key support roles throughout New Zealand.



Meet the Need is a charity, farmer founded and led, who connect farmers wanting to donate some of what they produce to families in need. 100% of the premium mince and milk produce donated by farmers, goes directly to feeding families.

