



Rabobank

Business Management Programs

Application Form

Rabobank Australia Limited
Rabobank New Zealand Limited

To contact your nearest branch
please call 1300 30 30 33 (AU)
or 0800 622 777 (NZ)

www.rabobank.com.au
www.rabobank.co.nz

Instructions for completing and submitting your application form:

Preference is for applications to be completed electronically using this form, then submitted via email. Alternatively, you can print this PDF, manually complete and post it to the address provided however please note the instructions for submitting answers to the questions on page 3.

Before you submit your application, you must confirm that you have read and understood the terms and conditions by ticking the box on the last page.

Please also supply photographs of yourself and your farming operation with your application. Photos sent by email must be attached as a JPEG or TIFF file format.

Please send your completed application form to:

Matilda Stump, Rabobank
Email: Matilda.Stump@rabobank.com
Postal: GPO Box 4577, Sydney NSW 2001, Australia
Phone: +61 429 980 908

Please tick the appropriate box:

Farm Managers Program 2018

Date: Sunday 17 June to Friday 22 June 2018

Venue: Novotel Barossa Valley Resort
Golf Links Road
Barossa Valley,
South Australia

Program fee: AUD 5,500
(inc GST) AUD 5,000 (current Rabobank clients)

Applications close Friday 27 April 2018

Executive Development Program 2018-19

Module One: Sunday 19 to Friday 24 August 2018

Module Two: Sunday 14 to Friday 19 July 2019 (TBC)

Venue: MGSM Executive Hotel & Conference Centre,
Macquarie Park, Sydney, Australia

Program fee*: AUD 13,300
(inc GST) AUD 12,100 (current Rabobank clients)

* Invoiced per Module

Applications close Friday 25 May 2018

Mr/Mrs/Miss/Other Full name of applicant (e.g. Timothy Smith) Preferred name (e.g. Tim Smith)

Date of birth / / Job title/position Name of farming business

Property name

Property address
Suburb/Town State/Island Postcode Country

Postal address (if different from Property address)
Suburb/Town State/Island Postcode Country

Contact details (Please include country code and region/area code)
Telephone (home) Telephone (work) Fax

Telephone (mobile) Email (An email address must be provided as information will be sent by email)

Are you the most senior manager in your business? Yes No

If no, to whom do you report and what is their position in the business?

Manager's name

Manager's title/position

What do you consider is your principal enterprise?

Of what activities is your business comprised? (Please indicate what % of total income is represented by each segment of your business)

Major commodities/Types of business

% Crops

% Livestock

% Other (agriculture)

% Non-agriculture

What is the approximate net asset value of your business?

What is your farm business's total annual income?

Do you have an equity stake in the business? Yes, direct equity stake Yes, indirect equity stake No

How would you describe your business structure?

Sole proprietor Partnership Public corporation Family or private corporation

Other (please specify)

How many people (including yourself) are actively involved in the management of your farm business?

Family Non-family

How many employees (below the management level) are involved in your farm business?

Full-time Part-time Casual

List your work experience, beginning with your current position (If you have held different positions with the same company, list them sequentially)

Name of company

Year commenced

Year concluded

Job title/position

List the educational institutions you have attended, beginning with the most recent (inc. high school, colleges, universities and management programs)

Name of institution

Year completed

Degree/Certificate

Major field(s) of study

List any industry groups or organisations you have recently been involved with, beginning with the most current

Name of organisation

Year commenced

Year concluded

Type of involvement (eg. Director, member etc)

1. Please provide a personal and business profile. If you are offered and accept a position on the Program, your profile will be included in the Profile Booklet provided as part of the course folder.

As a guide (if applicable):

- Include the property size and commodity mix
- Explain when the business was established
- Outline your involvement in the business
- Include personal details such as partner, children, hobbies or off-farm leisure activities
- Outline any succession that has happened
- List any achievements to date including education and/or community involvement
- The maximum length should be approximately 250 words

Here is a sample profile for your reference:

Kevin is partner/manager of the family farming business, Monavie in Western Australia. The business was established in 1980 and recently two more properties have been purchased taking the property to a total of 10,000 ha.

The main enterprises include cereals, pulses, oilseeds, sheep for wool and prime lamb, and cattle.

Income is primarily derived from the 5,000 ha cropping program.

Kevin received the Top Crop West Award in 2009 and takes an active role in the community and industry. He is director of two additional organisations and completed a Bachelor of Agriculture at Smarter University. Kevin is married to Roselle and has two sons, Bill (18) and Luke (16).

2. Describe your role in the business, including your management responsibilities and the management structure. Outline your experience in any previous roles.

3. Where do you see yourself, and your farm business in 3 - 5 years?

4. What are three major issues facing your farming operation?

5. Indicate why you wish to attend the Program and what you intend to achieve.

How did you first hear about Rabobank's Business Management Programs? (Tick only one box)

Rabobank branch/account manager

Past Business Management Program participant

Rabobank event or presentation Received a Rabobank publication Advertisement/press article Rabobank website

Other (Please specify)

Are you a Rabobank client? Yes No

Local Rabobank branch contact

Please nominate a referee* (Business Management Program past participants or Rabobank employees can be used)

Name	Company	Position
<input type="text"/>	<input type="text"/>	<input type="text"/>
Telephone (home)	Telephone (work)	Fax
<input type="text"/>	<input type="text"/>	<input type="text"/>
Telephone (mobile)	Email	
<input type="text"/>	<input type="text"/>	

* Referees may be contacted as part of the application process.

Application process

Applicants are required to submit a completed application form to the Business Programs Manager by the closing date (*Refer to page 1*).

Limited positions are available and participants are selected by the Program selection committee. Participants are required at a minimum, to meet the selection criteria listed in the Business Management Programs brochure. All applicants will be advised as to the outcome in writing no less than one month prior to the commencement of the program.

Selection is on a merit basis and at the sole discretion of the selection committee. Participants in each program are also selected to ensure regional diversity and a broad cross-section of sectors.

Declaration and privacy of personal information

I understand the personal information provided in connection with the Business Management Programs is collected by the Rabobank Group for the purpose of processing my application and administering and promoting the programs. I understand that the Rabobank Group may disclose my personal information to other organisations and persons to whom the Rabobank Group outsources its mailing, data storage and other functions which assist in providing the programs. If I do not provide all the information required by this application, the Rabobank Group may be unable to process it promptly or at all. I consent to the use of photographs and testimonials collected being used for promotional purposes, including in edited form. The Rabobank Group may also use the information provided in connection with the programs for research purposes and to provide information to me that may be of interest, including about products and services offered by members of the Rabobank Group, including by electronic means. If I do not agree to information being used for this purpose, or wish to gain access to it, I understand that I can contact the Business Programs Manager at the address on page 1 of this form. If you have a privacy-related complaint or would like further information, the Rabobank privacy policy available on our website at www.rabobank.com.au contains further information including how we will deal with any complaints.

I hereby declare that:

I, my heirs and successors hereby waive all claims in connection with this program which might at any time exist against the Rabobank Group and/or any of the other parties involved in this program. No party will be liable for any form of consequential loss.

I am happy to receive information from Rabobank that may be of interest to me, including about products and services offered by members of the Rabobank Group.

By ticking this box and submitting this application, I confirm that:

- I have read and understood the above information together with the information contained in the Business Management Program brochure,
- my personal information and photographs included within this application form are true and correct,
- I agree to the inclusion of my personal information, photographs and personal and business profile into the Profile Booklet,
- I agree to provide any additional information deemed necessary to complete this application form, and
- I agree to be bound by the terms and conditions of this application form.

Date / /

I have supplied photographs of myself and my farming operation:

1. Head and shoulders photo* Supplied
2. Photos of my farming operation (2-3)* Supplied

* Photos sent by email **must** be attached as separate JPEG or TIFF files. Photos saved in a Word or PowerPoint document or embedded in an email **cannot** be used. Original photos will be returned.

Note: Photographs and profiles will only be printed in the Profile Booklet contained within the course folder if you are offered and accept a position in the Business Management Program.

Further information

For further information on the Rabobank Executive Development Program or Farm Managers Program, including the application and selection process, contact Matilda Stump on +61 429 980 908 or email Matilda.Stump@rabobank.com