



# RABOBANK NEW ZEALAND LIMITED

Banking Group

## *Key Information Summary*

*For the nine months ended 30 September 2008*

# Rabobank New Zealand Limited Banking Group

## Key Information Summary

---

### 1 Introductory statement for customers of registered bank

The purpose of this Key Information Summary is to provide customers and potential customers with information about the financial condition of their bank.

The information contained in the Key Information Summary is explained in the Reserve Bank publication *Your Bank's Disclosure Statement – What's In It For You?* That publication can be obtained from the Reserve Bank.

The information contained in the Key Information Summary is as required by the Registered Bank Disclosure Statement (Off-Quarter – New Zealand Incorporated Registered Banks) Order 2008.

The information and financials disclosed are for the quarters ending 30 September 2008 and 30 September 2007 and have been reviewed by the auditor.

All amounts referred to in this Key Information Summary are in New Zealand dollars unless otherwise stated.

### 2 Corporate Information

(i) *Name of Registered Bank*

Rabobank New Zealand Limited

(ii) *Ultimate Parent Bank*

Coöperatieve Centrale Raiffeisen-Boerenleenbank B.A., trading as Rabobank Nederland and domiciled in the Netherlands.

(iii) *Ultimate Holding Company*

Coöperatieve Centrale Raiffeisen-Boerenleenbank B.A., trading as Rabobank Nederland and domiciled in the Netherlands.

### 3 Credit Rating

(i) The Registered Bank has the following credit rating with respect to its long term senior unsecured obligations payable in New Zealand dollars.

There have been no changes to the credit rating in the two years preceding 30 September 2008.

(ii) The ratings are:

---

| Rating Agency     | Current Credit Rating |
|-------------------|-----------------------|
| Standard & Poor's | AAA                   |

---

Descriptions of the credit ratings are provided in the General Short Form Disclosure statement.

### 3A Government guarantees

Rabobank New Zealand Limited has a guarantee under the New Zealand deposit guarantee scheme.

Further information about the New Zealand deposit guarantee scheme can be obtained from the internet site maintained by the Treasury at [www.treasury.govt.nz](http://www.treasury.govt.nz), or from the General Disclosure Statement and Supplemental Disclosure Statement which will be provided immediately at no charge to any person requesting them at Rabobank New Zealand Limited's head office, or within 5 working days if the request is made at any branch or agency of the Registered Bank.

**Rabobank New Zealand Limited Banking Group**  
**Key Information Summary**

**4 Profitability**

| <b>For the nine month ended 30 September</b>                     | <b>2008<br/>NZ\$m</b> | <b>2007<br/>NZ\$m</b> |
|--|-----------------------|-----------------------|
| Net profit after tax   | 31.64                 | 19.76                 |
| Percentage (on a 12 month rolling basis) of average total assets | 0.66%                 | 0.47%                 |

**5 Size**

| <b>As at 30 September</b>            | <b>2008<br/>NZ\$m</b> | <b>2007<br/>NZ\$m</b> |
|--------------------------------------|-----------------------|-----------------------|
| Total assets                         | 5,533.73              | 4,830.48              |
| % change over the previous 12 months | 14.56%                | 6.22%                 |

**6 Capital Adequacy**

**Basel II**

| <b>As at 30 September</b>                                     | <b>2008<br/>%</b> | <b>2007<br/>%</b> |
|---|-------------------|-------------------|
| Tier one capital (as a percentage of risk weighted exposures) | 15.81%            | 15.33%            |
| Total capital (as a percentage of risk weighted exposures)    | 15.81%            | 15.33%            |

For the purposes of this disclosure in accordance with its conditions of registration, capital, tier one capital and risk weighted exposures have been calculated in accordance with the Reserve Bank of New Zealand document entitled "Capital Adequacy Framework" (Standardised Approach) (BS2A) dated on November 2007 (see condition 1 of *Appendix 1 - Conditions of Registration within the Short Form General Disclosure Statement*).

**Basel I**

| <b>As at 30 September</b>                                     | <b>2008<br/>%</b> | <b>2007<br/>%</b> |
|---|-------------------|-------------------|
| Tier one capital (as a percentage of risk weighted exposures) | 21.58%            | 21.12%            |
| Total capital (as a percentage of risk weighted exposures)    | 21.58%            | 21.12%            |

The minimum capital adequacy ratios (as a percentage risk of weighted exposures) are as follows:

| <b>As at 30 September</b> | <b>2008<br/>%</b> | <b>2007<br/>%</b> |
|---------------------------|-------------------|-------------------|
| Minimum tier one capital  | 4.00%             | 4.00%             |
| Minimum total capital     | 8.00%             | 8.00%             |

**Rabobank New Zealand Limited Banking Group**  
**Key Information Summary**

**7 Asset Quality**

| <b>As at 30 September</b>  | <b>2008<br/>NZ\$m</b> | <b>2007<br/>NZ\$m</b> |
|--|-----------------------|-----------------------|
| Total individually impaired assets (before allowances for credit impairment loss and net of interest held in suspense) | 0.49                  | 3.03                  |
| Total individually impaired assets as a percentage of total assets (%)   | 0.01%                 | 0.06%                 |
| Total individual credit impairment allowance   | 0.20                  | 0.04                  |
| Total individual credit impairment allowance as a percentage of total individually impaired assets (%)                 | 40.82%                | 1.32%                 |
| Total collective credit impairment allowance   | 3.21                  | 0.95                  |
| Non-financial assets acquired through the enforcement security   | Nil                   | Nil                   |

**8 Peak Credit Exposure Concentrations**

Number of Counterparties with large credit exposures for the quarter ended 30 September:

| <b>Peak Credit Exposure as a % of Shareholders' Equity</b> | <b>2008</b>  |                  | <b>2007</b>  |                  |
|--|--------------|------------------|--------------|------------------|
|  | <b>Banks</b> | <b>Non-Banks</b> | <b>Banks</b> | <b>Non-Banks</b> |
| 10 – 20%   | -            | 2                | -            | 5                |
| 20 – 30%   | -            | 3                | -            | 1                |
| 30 – 40%   | -            | -                | -            | 1                |
| 40 – 50%   | -            | 1                | -            | -                |

The peak ratio is derived based on actual credit exposures net of individual credit impairment allowance and the Banking Group equity as at the end of the quarter.

The information excludes exposures to connected persons and to the central government of any country with a long-term credit rating of A- or A3 or above, or its equivalent.

**9 Credit Exposure to Connected Persons**

(i) Aggregate of peak end-of-day (EOD) credit exposure for the quarter ended 30 September:

| <b>Credit Exposure to Connected Persons</b> | <b>2008</b>  |                              | <b>2007</b>  |                              |
|---|--------------|------------------------------|--------------|------------------------------|
|   | <b>NZ\$m</b> | <b>% of Tier One Capital</b> | <b>NZ\$m</b> | <b>% of Tier One Capital</b> |
| All Connected Persons                       | 132.47       | 51%                          | 397.24       | 191%                         |
| Non-Bank Connected Persons                  | 0.03         | 0%                           | 2.97         | 1%                           |

## **Rabobank New Zealand Limited Banking Group**

### **Key Information Summary**

---

#### **9 Credit Exposure to Connected Persons (continued)**

- (ii) Rabobank New Zealand Limited is not subject to the conditions of registration limiting exposures to connected persons because its obligations are fully, irrevocably and unconditionally guaranteed by the parent entity with a AAA credit rating from a Reserve Bank approved rating agency.
- (iii) Exposures to connected persons are not on more favourable terms (e.g. as relates to such matters as credit assessment, tenor, interest rates, amortisation schedules and requirement for collateral) than corresponding exposures to non-connected persons.
- (iv) This information has been derived net of individual credit impairment allowance, excluding advances to connected persons of a capital nature, and gross of set-offs.
- (v) Credit exposure to connected persons has been calculated on a gross basis.
- (vi) The aggregate amount of contingent exposures of the Banking Group to connected persons, arising from risk lay-off arrangements in respect of credit exposures to counterparties (other than counterparties which are connected persons) as at 30 September 2008 is Nil (30 September 2007: Nil).
- (vii) The aggregate amount of the Banking Group's individual credit impairment allowance against credit exposures to connected persons as at 30 September 2008 is Nil (30 September 2007: Nil).
- (viii) The peak EOD credit exposure is measured over the Banking Group's tier one capital as at the end of the quarter.

#### **10 Availability of the General Short Form Disclosure Statement and Supplemental Disclosure Statement**

Copies of Rabobank New Zealand Limited's most recent General Short Form Disclosure Statement and Supplemental Disclosure Statement will be provided immediately at no charge to any person requesting them at Rabobank New Zealand Limited's head office, or within 5 working days if the request is made at any branch or agency of the Registered Bank.

This Key Information Summary, the most recent General Short Form Disclosure Statement and the Supplemental Disclosure Statement can also be accessed at the internet address [www.rabobank.co.nz](http://www.rabobank.co.nz).

#### **11 Auditor's report**

This Key Information Summary has been reviewed by an external auditor Ernst & Young. The statement of the nature and scope of the review is included in the attached auditor's report.

*Auditor's Review Report on  
Key Information Summary*

## UNQUALIFIED REVIEW REPORT (QUARTER KIS) FOR RABOBANK NEW ZEALAND LIMITED

To the Directors of Rabobank New Zealand Limited

We have examined the attached Key Information Summary. The Key Information Summary has been extracted from the General Short Form Disclosure Statement of Rabobank New Zealand Limited (the "Registered Bank") and its subsidiaries (the "Banking Group") for the nine months ended 30 September 2008.

This report is made solely to the Registered Bank's directors in accordance with our engagement letter dated 9 September 2008. Our review has been undertaken so that we might state to the Registered Bank's directors those matters we are required to state to them in a review report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Registered Bank and the Registered Bank's shareholder, for our review work, for this report, or for our findings.

### Directors' Responsibilities

The directors are responsible for the preparation and presentation of the Key Information Summary in accordance with clause 18 of the Registered Bank Disclosure Statement (Off-Quarter - New Zealand Incorporated Registered Banks) Order 2008, as amended (the "Order").

### Reviewer's Responsibilities

In accordance with Schedule 1 clause 11 of the Order, it is our responsibility to express a statement of findings on the Key Information Summary presented by the directors and report our findings to you.

### Basis of Statement

Our review is limited primarily to enquiries of the Registered Bank and Banking Group personnel and analytical review procedures applied to financial data, and thus provide less assurance than an audit. We have not performed an audit and, accordingly, do not express an audit opinion.

We have reviewed the General Short Form Disclosure Statement of the Registered Bank and Banking Group for the nine months ended 30 September 2008 from which the Key Information Summary has been extracted, in accordance with the Review Engagement Standards issued by the Institute of Chartered Accountants of New Zealand. Those standards require that we plan and perform our review to obtain moderate assurance as to whether the financial data is free of material misstatements, whether caused by fraud or error.

In our review report dated 18 December 2008 we expressed an unqualified statement of findings on the General Short Form Disclosure Statement for the nine months ended 30 September 2008.

Ernst & Young provides taxation compliance services to the Bank and Banking Group.

### Statement of Findings

Based on our examination, nothing has come to our attention that causes us to believe that:

- the Key Information Summary has not been prepared completed in accordance with the Order; and
- the information contained in the Key Information Summary has not been properly extracted, where applicable, from the information contained in the General Short Form Disclosure Statement for the nine month period ended 30 September 2008.

For a better understanding of the financial position of the Registered Bank and Banking Group as at 30 September 2008 and their financial performance and cash flows for the nine months ended on that date, the Key Information Summary should be read in conjunction with the General Short Form Disclosure Statement from which the information in the Key Information Summary was extracted and our statement of findings thereon.

Our examination was completed on 18 December 2008 and our findings are expressed as at that date.

A handwritten signature in blue ink, appearing to read 'APR'.

Andrew Price  
Sydney

18 December 2008